

# JASON BIONDO

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## EDUCATION

UNIVERSITY OF HARTFORD, WEST HARTFORD, CONNECTICUT, 2009 - 2010

Master of Business Administration, with a concentration in Finance

Overall Grade Point Average (GPA): 3.82/4.0

ENDICOTT COLLEGE, BEVERLY, MASSACHUSETTS, 2006 - 2009

Bachelor of Science Degree in Business, with a concentration in Finance

Overall Grade Point Average (GPA): 3.44/4.0

### Significant Course Work

- ❖ Corporate Finance
- ❖ Financial Modeling
- ❖ Investment Research

## SELECTED ACHIEVEMENTS

- ❖ Wall Street Journal Student Achievement Award
- ❖ Inducted into Beta Gamma Sigma International Honor Society

## PROFESSIONAL EXPERIENCE

CITI SMITH BARNEY, BOSTON, MA

SEPTEMBER 2008 - DECEMBER 2008

Financial Analyst

- ❖ Cross referenced valuations with market trends to allow for appropriate investment selection
- ❖ Implemented relative strength matrices aiding portfolio managers with determining security performance
- ❖ Created and monitored portfolios while updating database prospects in correspondence with clients
- ❖ Taught the point and figure charting methodology to investment advisors helping them identify the highest probability of return

JACKSON HEWITT TAX SERVICE, GROTON, CT

MAY 2007 - JUNE 2007

Sales Representative

- ❖ Organized and directed marketing projects that created additional appointments for financial consultants
- ❖ Discussed tax planning, pensions, automobile insurance, medical insurance and life insurance with clients
- ❖ Developed portfolios and brochures to provide business executives and the residential populace with information regarding investment options

VECTOR MARKETING, COLCHESTER, CT

MAY 2006 - AUGUST 2006

Sales Advisor

- ❖ Promoted as a Team Leader for generating large sales quantities from customers
- ❖ One of the top 10 Vector Marketing sales representatives in the New England region
- ❖ Formed interactive sales teams to reach productivity goals and increase market capitalization
- ❖ Positive attitude and knowledge of consumer behavior and psychology created satisfied clientele
- ❖ Inducted into the Vector Marketing President's Club for an outstanding sales performance of over \$10,000 in merchandise and named a Key Staff member and Team Leader

References available upon request